



Consolidated Results - Constant Currency And Organic Constant Currency

Changes in our financial results include the impact of changes in foreign currency exchange rates, acquisitions and dispositions. We provide “constant currency” and “organic constant currency” calculations in this report to remove the impact of these items. We express year-over-year variances that are calculated in constant currency and organic constant currency as a percentage.

When we use the term “constant currency,” it means that we have translated financial data for a period into United States dollars using the same foreign currency exchange rates that we used to translate financial data for the previous period. We believe that this calculation is a useful measure, indicating the actual growth of our operations. We use constant currency results in our analysis of subsidiary or segment performance. We also use constant currency when analyzing our performance against that of our competitors. Substantially all of our subsidiaries derive revenues and incur expenses within a single country and, consequently, do not generally incur currency risks in connection with the conduct of their normal business operations. Changes in foreign currency exchange rates primarily impact reported earnings and not our actual cash flow unless earnings are repatriated.

When we use the term “organic constant currency,” it means that we have further removed the impact of acquisitions in the current period and dispositions from the prior period from our constant currency calculation. We believe that this calculation is useful because it allows us to show the actual growth of our ongoing business.

The constant currency and organic constant currency financial measures are used to supplement those measures that are in accordance with United States Generally Accepted Accounting Principles (“GAAP”). These Non-GAAP financial measures may not provide information that is directly comparable to that provided by other companies in our industry, as other companies may calculate such financial results differently. These Non-GAAP financial measures are not measurements of financial performance under GAAP, and should not be considered as alternatives to measures presented in accordance with GAAP.

3 Months Ended March 31, 2022 Compared to 2021

	Reported Amount ^(a)	Reported Variance	Impact of Currency	Variance in Constant Currency	Impact of Acquisitions and Dispositions (in Constant Currency)	Variance in Organic Constant Currency
Revenues from services	\$ 5,143.3	4.4 %	(5.4) %	9.8 %	3.3 %	6.5 %
Cost of services	4,246.2					
Gross profit	897.1					
Gross profit margin	17.4%	180 bps	(30) bps	150 bps	-	150 bps
Selling and administrative expenses	758.4	13.2 %	(5.0) %	18.2 %	4.6 %	13.6 %
Selling and administrative expenses as a % of revenues	14.7%					
Operating profit	138.7	40.9 %	(8.4) %	49.3 %	12.9 %	36.4 %
Operating profit margin	2.7%	70 bps	(10) bps	60 bps	-	60 bps
Other expenses (income), net	2.7					
Earnings before income taxes	136.0					
Provision for income taxes	44.4					
Effective income tax rate	32.6%					
Net earnings	\$ 91.6					
Net earnings per share - diluted	\$ 1.68	51.4 %	(9.0) %	60.4 %	14.7 %	45.7 %
Weighted average shares - diluted	54.4					

(a) In millions for the three months ended March 31, 2022.